



COMPANY PROFILE:

THANDA ISIZWE INVESTMENTS (PTY) LTD
T/A GAS CHAMPS.

SLOGAN: BRINGING SATISFACTION
WHEREVER WE GO.



Contact Details:

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Company Information:

COMPANY REGISTRATION NUMBER: 2016/470509/07

CSD SUPPLIER NUMBER: MAAA0437086

TAX REFERENCE NUMBER: 9902293167

VAT NUMBER: NOT VAT REGISTERED (IN THE PROCESS)

LOGIS NUMBER: IN831

CIDB: GRADE 1GB PE

SPECIAL MEMBERSHIPS:

LEQUIFIED PETROLEUM GAS ASSOCIATION OF SOUTH AFRICA (LPGSA).



Company Overview:

Thanda Isizwe Investments (Pty) Ltd T/A Gas Champs is a small business enterprise that is a 100% black (youth) owned company, with a 135% B-BBEE procurement recognition level 1. We are in the renewable energy sector, and we currently supply and distribute Liquefied Petroleum Gas (LPG) as well as Industrial gasses at affordable prices. In addition to gas supply, we also do all household, commercial and industrial gas installations and maintenance.

Our reason for existence is to provide a customer-centric approach to our customers by providing alternative and affordable energy solutions through cooking, heating and lighting with LPG, whilst also providing humanity and dignity for the people of the Eastern Cape by striving to improve their standard of living conditions through our innovative solutions.

Company Vision, Goal and Mission Statements:

Vision

To be the service provider of choice when it comes to LPG installations, maintenance as well as the supply of gas cylinders.

Goal

To be the most professional, people-orientated, profitable and sustainable black-owned small business in gas installations, maintenance, as well as LPG and industrial gas supply in the Eastern Cape.

Mission Statement

To implement a very basic buffer against interruptions in municipal electricity supplies at the lowest possible cost, and to improve the standard of living within communities by providing decent alternative energy solutions through cooking, heating and lighting with LP gas.



Company Values:

- Credibility
- Humanity and Ubuntu
- Accountability and Reliability
- Service Excellence
- Innovation
- Safety

Products and Services:

Products

- We sell and deliver LPG (9kg, 14kg, 19kg, 48kg) and Industrial gasses (flammable and non-flammable gasses).
- We do all gas installations projects – residential, commercial and industrial.
- Provide maintenance on existing gas reticulation systems.
- Supply of fire-fighting equipment and fire compliance warning signage (no fire, no cell phones, no smoking, etc).
- We manufacture and sell gas cages in various sizes to store gas cylinder bottles (bolted or movable cages).
- We also sell gas appliances and accessories – gas stoves, hobs, gas geysers and fireplaces, gas generators (including conversion kits) and various gas indoor and outdoor heaters.
- We provide consultation (training) on the safety, use and handling of LPG gas and installed gas systems.
- We also provide rainwater harvesting services (Jojo tanks).

Target Market

- Households



- Schools, Churches, Hospitals
- Businesses e.g. restaurants and factories
- Canteens
- Special Economic Zones
- Government Departments
- State Owned Entities
- Local Municipalities
- Farmers

Marketing Plan

- We have a robust digital marketing strategy by communicating with our customers through Facebook and WhatsApp.
- We also have a website where consumers can browse and also purchase our products online.

Management Team:

- The sole shareholder, director and owner of this company is Mr Sizwe Twaku (35), he possesses a B.com in Investment Management from the University of The Free State, as well as Project Management Diploma from the NMMU Business School in East London.
- Mr Twaku has a sharp business acumen and a great entrepreneurial spirit, having worked for top financial institutions where he consulted and advised at a high-level: ABSA Private Bank, FNB Private Clients, Sanlam Life.
- He has a strong sales, portfolio management and financial background, and also possesses a great passion for people, life and business.



Compliance:

- Customer service and safety are at the forefront of our business.
- We possess a Fire and Gas permits inside our shop issued by the East London Fire Department.
- Our drivers possess valid Dangerous Goods permits as well PDPs allowing us to legally transport flammable and non-flammable gasses safely on our roads.
- We have a team of domestic and commercial gas installers that are registered with the LPG association of South Africa.
- We certify each and every gas installation that we complete by issuing the customer with a Certificate Of Compliance.

Social Responsibility Plans:

- Providing mentorship programmes for youth and emerging businesses in communities where we operate in.
- Working with local NGO's and providing them with assistance (e.g. food parcels) in an attempt to alleviate poverty and drug abuse in our communities.
- Providing training on the benefits, safety, and correct usage and handling of LPG to schools and household in our communities that we operate in.



Current Projects:

PROJECT	CLIENT	CONTACT	VALUE	CONTRACT PERIOD	NATURE OF PROJECT	SECTOR
Panel of contractors for maintenance services.	Walter Sisulu University	Morgan Nhiwatiwa	N/A	36 months	Building, construction, maintenance.	Public/Private
Panel member for the supply and delivery of various tools, equipment, goods for the Informal Business Support Programme.	ECDC	Babalwa Ntlama	N/A	36 months	Supply and delivery of goods.	Public
Panel of service providers for the supply and delivery of goods for youth projects.	EC Office Of the Premier	Loyiso Manyela	N/A	18 months	Supply and delivery of goods.	Public
Provision of maintenance services	EL IDZ	Xoliwe Ndobeni	R293 775.00	36 months	LPG installations,	Public.



Liquefied Petroleum Gas.					maintenance and supply.	
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Portfolio Of Completed Projects:

PROJECT	CLIENT	CONTACT	VALUE	COMPLETION DATE	NATURE OF PROJECT	SECTOR
Gas Installation	Mzoxolo Primary School, NU 3 Mdantsane, EL.	Principal	R3 950.00	August 2022	LPG installation, maintenance and supply.	Public
Gas installation	Zimasa Primary School, NU14 Mdantsane, EL	Principal	R11 601.00	October 2023	LPG installation, maintenance and supply.	Public
LPG geyser and stove installations at Umtiza Nature Reserve	Farci Trading CC	James Thawa	R59 136.16	April 2022	LPG installation, maintenance and supply.	Private
Gas Installations and maintenance.	Koinonia Rehab Centre, Nahoon Dam, EL	Johann Schultz	R112 000.00	2022 to date.	LPG installation, maintenance and supply.	Private



Gas Installation at Mandla Makupula Institute/Stirling high School.	Circle Seven Trading 762 CC T/A Kazimla Agencies	Viwe Vazi	R20 953.77	December 2023	LPG installation, maintenance and supply.	Private
Supply and delivery of Argon and Nitrogen gas for 2 years.	EL IDZ	Khayakazi Nonkonyana; Nomfundo Krakra	R395 825.40	July 2023	Supply and delivery.	Public
Provision of maintenance services Liquefied Petroleum Gas for 3 years.	EL IDZ	Xoliwe Ndobeni	R306 484.00	October 2023	LPG installation, maintenance and supply.	Public
Gas installation at a school in Willovale, EC	Omega Fire and Security (Pty) Ltd	Jason	R45 036.50	August 2023	LPG installation, maintenance and supply.	Private
Gas installations and maintenance.	Various WSU Student Residences: Butterworth	Sakhasonke Rez; Mrasi rez, Mqolweni Rezx2 properties, Jadezezweni Rezx 4 properties, Sandhurst Vista Rez, Doubles Rez, Namonez, Soga Rez etc.	R180 000.00	March 2022 to date.	LPG installation, maintenance and supply	Private



Conclusion:

Taking-off and gaining market access has proven undeniably to be a critical barrier confronting small black businesses in the sector that we currently operate in however we believe that given the opportunity, we will learn and grow and persuade huge corporates, institutions as well as households about our ability to perform, grow and add great value to our local economy by creating sustainable jobs for the youth of the Eastern cape.